# Uppuluri Durgaeswarao

# Poultry Sales Executive.

# Contact: 7075531669

## Emai:durga.e1994@gmail.com

**PROFESSIONAL SNAPSHOT**

* **4+ years** of experience as a sales Executive.
* Job responsibility involve Identify the prospective customers.
* Retaining the maximum potential business from the existing customers through cross selling strategy
* Monitoring day to day transactions of customers and providing good service to them by delivering the value.
* Maintain the business intelligence reports with performance reports and Gap analysis.
* Dealing payment terms with the customers and follow up for the payments collected in a stipulated time period.
* Responsible for achieving monthly targets.
* Measure the monthly performance and monitor the execution process through frequent visits.
* Getting the month end performance reports from franchises and associates and making analysis and sending consolidated report to reporting manager.
* Acquiring new customers and generating Business by aligning the new services.

**ACADEMIC CREDENTIALS**

* B.S.C (CHEMISTRY) From Sri Y N College Narsapuram, Adikavi Nannaya University with an aggregate of 70% (2013-2016).
* Intermediate (M.P.C.) From Sri Surya Junior College Narsapuram Board of Intermediate Education With an aggregate of 65% (2011-2013).
* S.S.C. From Board of Secondary Education with an aggregate of 75% March 2011.

**JOB HISTORY**

* Worked as a Poultry Sales Lead in Vetoquinol India Animal Health Pvt Ltd from February 2020 to Nov 2023
* Worked as a Poultry Sales Executive in Regen Biocorps AHI Pvt Ltd. from December 2023 to till date.

**TECHNICAL SKILLS**

**Windows 11/ MS-OFFICE.**

**STRENGTHS**

* Quality oriented mind setting
* Able to handle work pressure

**PERSONAL PPROFIL**

* Father’s Name : SATYANARAYANA UPPULURI.
* Date of Birth : 10-04-1996
* Gender : MALE
* Marital Status **:** UNMARRIED
* Nationality : INDIAN
* Languages Known : TELUGU&ENGLISH
* Permanent Address : S/O SATYANARYANA,

UPPULURI VARI STREET, K.P.PALEM SOUTH, MOGALTUR MANDAL, WEST GODAVARI DIST

A.P.-534280

**DECLARATION**

I hereby declare that the above particulars are true and correct to the best of my knowledge and belief.

Date :

Place : NARASAPUR

(U.DURGAESWARAO)